

City of Albuquerque
Small & Mid Size
Business Resources Directory

Office of Economic Development



Mayor Martin J. Chávez

City of Albuquerque
2005

This information has been provided to you courtesy of Mayor Martin Chavez and the City of Albuquerque's Office of Economic Development. If you think that there is a valuable resource in Albuquerque that is not included in this directory or notice incorrect information for a resource that is part of this directory, please contact the Office of Economic Development. Your feedback and questions are much appreciated.



City of Albuquerque
Office of Economic Development
1 Civic Plaza NW 3^d Floor, Rm. 3047
Albuquerque, NM 87103
Fred Mondragón, Director
505-768-3270
www.cabq.gov

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Note: Due to a constantly changing business environment, some information might not be current. If your organization’s information is incorrect, please contact the Office of Economic Development at: 505-768-3275

City of Albuquerque

Small & Mid Size Business Resources Directory

Agriculture

New Mexico Department of Agriculture

2604 Aztec Rd. NE
Albuquerque, N.M. 87107
(District Office)
Julia Conlogue
841- 9425
jconlogue@nmda.nmsu.edu

**Grower's Market,
Downtown Action Team**
300 Gold Ave. SW
Albuquerque, N.M. 87102
Eric Garretson, Coordinator
243-2230
Kpatel@swcp.com
(Annual outdoors summer
downtown farmers market
June-October)

Arts and Artisans

(See also Next Generation
Economy under Education &
Technical Resources: "Artisan
Manufacturing Cluster")

Albuquerque Arts Alliance

1100 San Mateo NE
Albuquerque, N.M. 87110
Cricket Appel,
Executive Director
268-1920
admin@abq.arts.org
(Contracts with City of
Albuquerque to implement the
Cultural Network for artists
and artist programs)

Business and Merchant Associations

**Asociación de Comerciantes
Latinos de Nuevo México
(ACLA)**
202 Central Ave. SE Suite 102
Albuquerque, NM 87102
Juan A. Delgadillo
247-9222
info@acla.us
(All bilingual business
support, business plans,
workshops, workforce
training, networking)

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Self-Sufficiency Team)** 12

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Association of Commerce & Industry
2201 Buena Vista SE Suite 410
John Carey, President & CEO
505-842-0644
aci@nm.net
(Statewide business advocate and NM affiliate of U.S. Chamber of Commerce- and National Manufacturers Association)

Broadway Central Corridors Partnership, Inc.
222 Broadway SE,
Albuquerque, NM 87102
David Blanc
505-243-4345 ext. 5
(Historic Huning Highland District)

Coronado Shopping Center
6600 Menaul NE Suite 1
Albuquerque, NM 87110
Randolph Sanchez – General Manager
505-881-2700
(150 specialty shops located at Louisiana and Menaul Blvd.)

Cottonwood Shopping Center
10000 Coors Blvd. Bypass NW
Albuquerque, NM 87114

Carolyn Wilber, General Manager
505-897-6571
www.shopsimon.com
(Located on Albuquerque's West Side with over 100 specialty shops and restaurants)

Greater Albuquerque Innkeepers Association
PO Box 2512
Tijeras, NM 87059
Theresa McFerrin
505-298-7216
tmcferrin@decadesgroup.com
(Professional forum for members; educate City and State leaders on the economic importance of local tourism, monitoring and legislation, provides scholarships for local students)

Highland Merchant and Business Association
312 Quincy NE
Albuquerque, NM 87108
Sheron Chriswell
266-8987
(Serving Highland businesses from Washington Ave. to San Mateo Blvd.)

New Mexico Restaurant Association, Inc.
 9201 Montgomery NE Suite
 602 Albuquerque, NM 87111
 Carol Wright, CEO
 505-343-9848
www.nmrestaurants.org
(An association of 2000 member restaurants providing benefits & service to the restaurant industry)

Nob Hill Merchant Association
 Amy Hennee, President
 109 Carlisle SE
 Albuquerque, NM 87106
 505-255-5006
(Historic Nob Hill neighborhood on Central Ave. Part of historic Route 66 between Girard Ave. and Carlisle Ave.)

Old Town Merchant Association
 PO Box 7483
 Albuquerque, NM 87194
 Stella Naranjo
 505-248-1087
www.albuquerqueoldtown.com
(Historic Old Town Plaza and Old Town neighborhood between Lomas Blvd. and Mountain Ave, and 19th NW and Rio Grande)

West Central Merchant Association
 5231 Central Ave NW
 Albuquerque, NM 87105
 Sonny Montoya, President
 505-836-1544
(Located on historic Route 66 from Atrisco Ave. to North Coors)

Winrock Shopping Center
 2100 Louisiana Blvd. NW
 Albuquerque, NM 87110
 Shelton Weeks, General Manager
 505-883-6132
(Specialty shops located on Louisiana and I-40)

Chambers of Commerce, Councils, And Vistors Bureau

African American Economic Development Council
 PO Box 35878
 Albuquerque, NM 87176
 505-889-4590
(Business network and development, serving the African American community)

Albuquerque Hispano Chamber of Commerce
 1309 4th St. NW
 Albuquerque, NM 87102

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Alex Romero, CEO and President
842-9003
www.ahcnm.org
(Focuses on small business assistance programs; provides tourism services and contracts with city on Convention Center booking; scholarships for certification to small-businesses in quality; and e-commerce)

Albuquerque American Indian Chamber of Commerce
700 4th St. SW #122
Albuquerque, NM 87102
David Melton, Board Chair
505-766-9545
May Preston, Office Manager
americanindian@qwest.net
(Networking organization for Native American owned businesses)

Albuquerque Lesbian and Gay Chamber of Commerce
(Common Bond)
Box 27207
Albuquerque, NM 87125
Leave voicemail
505-891-3647
www.algcc.org

Greater Albuquerque Chamber of Commerce
115 Gold SW. Suite 201
Albuquerque, NM 87102
Terri Cole, President
505-764-3700
www.abqchamber.com
(Business network for the metropolitan region; business advocacy; education; small business assistance; residential/business relocation)

Albuquerque Convention and Visitors Bureau
20 First Plaza, Suite 601
Albuquerque, NM 87102
Dale Lockett, President & CEO
Elise Rogers, Vice President of Development
842-9918
www.itsatrip.org
(Contracts with City to provide tourism services and Convention Center booking)

**Commercial District
Revitalization
Organizations**

**Barelas Community
Development Corporation**

700 4th St. SW
Albuquerque, NM 87102
Thomas Hudley, Chairman
Al Valdez, Executive Director
505-242-7888
*(Community development
resources and projects within
the historic Barelas
neighborhood area)*

**Central Millennium
Partnership**

202 Central SE
Albuquerque, NM 87102
David Blanc
244-0483
*(Nonprofit development
company; economic
development for
neighborhoods; and a
business incubator)*

**COA Planning Department
Metropolitan**

Redevelopment Agency
600 2nd St. NW, Ste 550
Albuquerque, NM 87102
Richard Dineen, AIA, Director
(rdineen@cabq.gov)
Cynthia Borrego, Manager

505-924-3470
*(Providing redevelopment &
revitalization services, mixed
incoming housing
development, neighborhood
economic development)*

**Downtown Action Team
(DAT)**

309 Gold Ave.
Albuquerque, NM 87102
Luisa Casso, President, CEO
505-243-2230
www.downtownabq.com
*(Downtown revitalization
organization; recruitment and
retention; marketing in
Downtown)*

**Nob Hill- Highland
Renaissance Corporation**

Box 8215
Robert Strell, President
505-268-2321
Marianne Dickinson,
Communications
505-350-9312
www.route66central.com or
www.rt66central.com
*(Local Mainstreet
revitalization organization
working on East Central in the
Nob Hill and Highland
neighborhoods)*

Work Force Development

**Workforce Connection of
Central New Mexico**

501 Mountain Rd NW
Albuquerque, NM 87102
Katrina Vigil, Office Manager
505-247-8700

**New Mexico Department of
Labor Representative**

505-841-9300
*(Assists businesses with
screening of applicants at no
charge)*

**TVI Work Force Training
Center**

5600 Eagle Rock Ave. NE
Albuquerque, NM 87113
505-224-5200
<http://planet.tvi.cc.nm.us/perkins>
<http://planet.tvi.cc.nm.us/wtc>.
(Workforce Training Center)
*(Non-credit customized
programs and projects
assisting businesses in
developing their workforce)*

Technology Ventures Corporation

1155 University Blvd SE
Albuquerque, NM 87106
Sherman McCorkle, President
505-246-2882

(Non-profit dedicated to commercializing technologies from the national laboratories. TVC works as a facilitator assisting entrepreneurs to develop business cases and locating investors to fund NM technology business formations)

Science and Technology Corporation @ UNM

801 University Blvd. SE
Albuquerque, NM 87106
Lisa Kuuttila, President and CEO

272-7900
(Nonprofit corporation owned exclusively by UNM to protect and transfer faculty inventions to the commercial marketplace; works with companies to commercialize UNM technology)

Tourism

Albuquerque Hispano Chamber of Commerce

1309 4th St. NW
Albuquerque, NM 87102
Alex Romero, CEO and President
505-842-9003
www.ahcnm.org
(Provides tourism services and contracts with City on Convention Center booking)

Albuquerque Convention and Visitors Bureau

20 First Plaza, Suite 601
Albuquerque, NM 87102
Dale Lockett President and CEO
505-842-9918
www.itsatrip.org
(Contracts with City to provide tourism service and Convention Center booking)

New Mexico Tourism Department

491 Old Santa Fe Trail,
Santa Fe, NM 87501
1-800-545-2070
www.newmexico.org
(Statewide marketing and promotion of recreation, entertainment, culture, history to out-of-state visitors)

Rio Grande Community Development Corporation (RGCDC)

1608 Isleta Blvd., NW
Albuquerque, NM 87105
Julie Stevens, Interim Director
505-452-8525
(Providing small business technical assistance, redevelopment programs)

South Valley Small Business Incubator

Julie Stevens
Juan Delgadillo
452-8525
(Will open summer 2005)

United South Broadway Corporation

Box 25242
Albuquerque, NM 87125
Margy Hernandez, Executive Director
505-764-8867
usbc@unm.edu
(Local MainStreet revitalization program, contracts with City to provide facade grants, low-cost loans and design assistance on Broadway, Mountain, 4th Streets and West Central)

Education & Technical Resources

Center for Economic Development (Anderson School of Management)

277-6264
www.mgt.unm.edu
(For new and expanding businesses; plans, strategic analysis, market research, interns on a semester basis)

City Of Albuquerque Office of Economic Development

1 Civic Plaza NW
PO Box 1293 3rd Floor, Rm. 3047
Albuquerque, NM 87102
Fred Mondragón, Director
505-768-3270
www.cabq.gov
(Works in partnerships to support business start-ups, recruitment, retention, and expansion of economic base employers; provides information on international trade, financial incentives; business support organizations, film industry)

**Next Generation Economy,
Inc. (NextGen)**

301 Gold Ave. SW, Suite 204
Albuquerque, NM 87102
Mike Skaggs, President
505-843-9006

www.nextgenclusters.net

*(Industry cluster initiatives in:
optic/photonics, aerospace
and electronic systems,
tourism, artisan
manufacturing, information
technology/software,
biomedical/ biotechnology,
micro-systems)*

SEED University

1700 Atrisco Dr. NW
Albuquerque, NM 87105
Gleen Parry, President
505-792-2900
www.seedgraduateinstitute.org
*(Source for Educational
Empowerment and Community
Development, alternative
courses in non-traditional
business)*

**Small Business Development
Center**

318 Isleta Blvd.
Albuquerque, NM 87105
Steve Becerra, Director
505-248-0132
www.nms@bdc.org
*(Broad variety of resources
on computer and in library,*

*assistance drafting business
and marketing plans, funding,
start-up/expansion)*

**Albuquerque Small Business
Development at TVI**

725 University SE Suite 104
Albuquerque, NM 87106
Ray Garcia, Director
505-224-5250 Fax 505-224-
5256
*(Broad variety of resources
on computer and in library,
assistance in drafting business
and marketing plans, funding
start-up, and expansion)*

**Albuquerque Workforce
Training Center**

525 Buena Vista SE
Albuquerque, NM 87106
Workforce Training Center
5600 Eagle Rock Ave.
Albuquerque, NM 87113
505- 224-5200
www.tvi.edu.nm.us
www.tvi.edu/wtc
*(Personal and professional
development courses,
computer training,
construction, culinary arts,
technologies, manufacturing,
and health care and others
leading to a degree or
certification; also customized
training programs for
employers and employees)*

*(Training and expertise in
lean manufacturing, ISO-9001
ISO-14000 implementation
programs, assistance in
strategic planning and
business development)*

**Lovelace Respiratory
Research Institute**

2425 Ridgecrest SE
Albuquerque, NM 87108
John Lopez, Director 505-348-
9468
*(Physical resources: 3
facilities with light or wet
labs, office and storage space
for bio-medical and high tech
research and development;
working to develop high-tech
infrastructure)*

**Sandia National
Laboratories
Office of Advocacy and
Small Business Development**

Box 5800 MS 1380
Albuquerque, NM 87185-1380
Regional and Small Business
Partnering Department
Victor Chavez, Manager
505-844-4220
vachave@sandia.gov
*(Technical assistance, analysis
and advice related to
resources available at Sandia
National Laboratories)*

**Space Alliance Technology
Outreach Program (SATOP)**

428 Sandoval
Santa Fe NM 87505
DeAnza Valencia, Director
505-820-1226
www.basetechsolutions.com
*(Free technical assistance to
small businesses utilizing
NASA subcontractors)*

**Technology Transfer Group
Air Force Research
Laboratory**

PL/XPI, Bldg 497
3550 Aberdeen SE
Kirkland AFB, NM 87117-
5776
Patrick Rodriguez, Director
505-846-0857
*(Technical assistance analysis
and advice related to
resources available at the Air
force Research Laboratory)*

County of Bernalillo
1 Civic Plaza 10th floor
Albuquerque, NM 87102
Daniel Gutierrez, Director of
Economic Development
505-768-4251
www.bernco.gov

**Metro New Mexico
Development Alliance**
PO Box 265
Albuquerque, NM 87103-
0265
Carol Radosevich, Director
241-4548
cradose@pnm.com
Debra Inman
241-4552
dinman@pnm.com
1-800-266-2935
www.nmsitesearch.com
(Site selection for new
facilities, business expansion,
business relocation, or new
business development)

**Mid Region Council of
Governments (MRCOG)**
317 Commercial NE Suite 104
Albuquerque, NM 87102
Ann Simon
505-247-1750
www.mrcog.org
(Data, maps, EDA programs)

**New Mexico Department of
Labor**
501 Mountain Rd NW
Albuquerque, NM 87102
**Bureau of Economic
Research and Analysis**
505-841-8645
www.dol.state.nm.us

**Next Generation Economy,
Inc. (NextGen)**
301 Gold SW Suite 204
Albuquerque, NM 87102
Mike Skaggs, President
505-843-9006
www.nextgenclusters.net
(Industry cluster initiatives in:
Optics/photonics, aerospace
and electronic systems,
tourism, artisan
manufacturing, information
technology and software,
biomedical & biotechnology,
Microsystems)

Technology Assistance

**New Mexico Manufacturing
Extension Partnership**
4501 Indian School Road NE,
Suite 202
Albuquerque, NM 87110
Ronald Burke
Senior Project Manager
Phone: 505-262-0921
www.newmexicomep.org

**State of New Mexico
Economic Development
Department**
1100 South Saint Francis Dr.
Santa Fe, NM 87505
(Box 20003 Santa Fe, NM
87504-5003)
Rick Homans, Cabinet
Secretary
(505) 827-0300
www.newmexicodevelopment.com or,
www.nmcommunities.com or
www.nmcommunities.com/albuquerque
(Business
Recruitment/Technical
assistance, statewide research
and statistic development,
redevelopment and
revitalization assistance;
international trade and small
business resources)

**University of New Mexico
Continuing Education**
1634 University NE
Albuquerque, NM 87108
Melissa Cordero
277-9250
Mariann Johnston
277-6036
www.dce.unm.edu
(Courses available in
entrepreneurship, marketing,
strategic planning finance and

*grantsmanship and a variety
of business-related resources)*

**Small Business Institute
(Anderson Schools of
Management/UNM)**
John Young, Director
505-277-8869
<http://sbi.mgt.unm.edu>
(Free consulting, services and
reports including organization
design and efficiency,
marketing, business and
strategic plans and special
projects)

**Anderson Schools of
Management/UNM**
Dr. Charles Crespy, Dean
505-277-7117
<http://mgt.unm.edu>
(Traditional courses in
business and degree
programs)

Energy & Environment

US Green Building Council, NM Chapter

320 Central Ave. SW
Susie Marbury, Executive
Director
505-242-2851
Susie@edi-arch.com
www.usgbc.org
*(Education and tools for
building and development
based on “green principles”)*

City of Albuquerque Environmental Health Dept.

P.O. Box 1293
Albuquerque, NM 87103
Alfredo Robert Santistevan,
Director
505-768-2600
*(Information and permits for
variety of business and health
issues)*

City of Albuquerque Environmental Health Department/Air Quality Control

Albuquerque, NM 87121
John Liberatore, Supervisor
505-768-1964
*(Overview of regulations
pertaining to air quality;
technical assistance for
small/mid sized companies in*

*preparing permits and
applications.)*

COA Water Utility Authority

Waste Water Utility Division
4201 S. Second St. SW
Albuquerque, NM 87105
Chuck Bowman, Director
505-873-7067
*(Assists businesses to reduce
the amount of waste they
produce and provides other
related services.)*

COA Transit Department

100 1st SW
Albuquerque, NM 87102
ACT NOW
Anthony Romero, Customer
Service Manager
505-724-3116
243-RIDE
ayromero@cabq.gov
*(Assists companies in
developing systems of
alternative transportation for
employees, reducing parking
needs and access problems
and providing tax benefits.)*

City of Albuquerque Water Utility Authority

P.O. Box 1293
Albuquerque, NM 87103
Katherine Yuhas, Division
Manager

County of Bernalillo

1 Civic Plaza NW 10th Floor
Albuquerque, NM 87102
Daniel Gutierrez, Director of
Economic Development
505-768-4251

www.bernco.gov

*(Focuses on business
expansion, retention, and
recruitment within Bernalillo
County)*

City of Albuquerque Office of Economic Development

1 Civic Plaza NW 3^d Floor,
Rm. 3047
Albuquerque, NM 87103
Fred Mondragón, Director
505-768-3270
www.cabq.gov
*(Work in partnerships to
support recruitment, retention,
and expansion of economic
base employers; provides
information on international
trade, financial incentives,
film industry and business
support)*

Research and Statistics

Bernalillo County Zoning-Building- Department

111 Union Square
Albuquerque NM 87102
505-314-0350

Better Business Bureau

2625 Pennsylvania St. NE
Suite 2050
Albuquerque, NM 87110
Jerry Shipman - President
505-346-0110
www.bbbsnm.com

Bureau of Business & Economic Research

1919 Los Lomas NE
Albuquerque, NM 87106
Data Bank 505-277-6626
www.unm.edu/bber

City of Albuquerque Planning Department

Plaza Del Sol
2000 2nd St. NW
Albuquerque, NM 87102
“One Stop Shop”
Permits & Licenses 505-924-
3963
Zoning 505-924-3842
**Geographic Information
Systems** (mapping) 924-3860
www.cabq.gov

Permits & Licenses

**Bernalillo County
Zoning-Building
Planning Department**
111 Union Square
Albuquerque, NM 87102
505-314-0350
www.bernco.gov

**City of Albuquerque
Planning Department**
Plaza Del Sol. 600 2nd St. NW
Albuquerque, NM 87102
“One Stop Shop”
**Building Permits & Business
Licenses** 505-924-3963
Zoning 505-924-3842
E-mail
www.cabq.gov/planning

**New Mexico Taxation and
Revenue**
5301 Central Ave. NE, 3rd
Floor
Albuquerque, NM 87108
505-841-6200
www.state.nm.us
(Business registration for state
employee identification
number)

Property

**Metro New Mexico
Development Alliance**

PO Box 265
Albuquerque, NM 87103-0265
1-800-266-2935
(Property listings for
industrial, office,
retail/commercial, and vacant
land, in conjunction with
National Assn. Of Industrial
and Office Properties)
www.nmsitesearch.com

Recruitment, Commercial District

(See “Commercial District
Revitalization Organizations”)

Recruitment – Industrial/Economic Base

**Albuquerque Economic
Development, Inc. (AED)**
851 University Blvd SE Suite
203
Albuquerque, NM 87106
Gary Tonjes, President
505-246-6200
www.abq.org
(Private, nonprofit
organization that recruits
business and industry to
Albuquerque and helps
existing companies to grow)

505-768-3633
(Assists companies in
developing water conservation
programs for their operations
and facilities)

**Public Service Company of
New Mexico (PNM)**
Alvarado Square
Albuquerque, NM 87158-2204
Manuel Quintana, Business
Manager, Market Services
505-241-4716
mquinta@pnm.com
www.pnm.com

**Rebuild Central New Mexico
Municipal Development**
1801 North 4th St. NW
Albuquerque, N.M. 87102
Gene Bustamante, Energy
Specialist
505-768-5374
(Public/private sector
partnership dedicated to
“greening” energy, funding
opportunities, retrofitting
infrastructure)

Film

Albuquerque Film Office Office of Economic Development

Ann Lerner, Film Liaison
1 Civic Plaza Room 3047
P.O. Box 1293
Albuquerque, NM 87103
505-768-3283
alerner@cabq.gov
(Location listing, incentives,
products and services
directory for film industry)

State of New Mexico Economic Development Film Division

1100 South Saint Francis Dr.
Santa Fe., NM, 87505
(Box 20003 Santa Fe, 87504-
5003
Lisa Strout Director
505-827-9810 or 1-800-374-
3061
lisa.strout@edd.state.nm.us
(Incentives, location,
production and service
network for film industry)

International Trade

COA Mayor's Office of Economic Development

1 Civic Plaza NW, 3rd Floor,
Rm. 3047
PO Box 1293
Albuquerque, N.M. 87103
Alberto Solis, International
Trade Manager
505-768-3256 www.cabq.gov
(Providing export/import
assistance including market
and best export prospects
analysis)

Office of Mexican Affairs

1100 South Saint Francis Dr.
Santa Fe, N.M. 87505
{Box 20003 Santa Fe, N.M.
87504-5003}
Danielle Duran
505-827-0115
Edward Herrera, Asia/Pacific,
505-827-0315
Michelle Keng, (Taiwan)
8862.29225975
www.newmexicodevelopment.com
(Providing export/import
assistance including market
and best export prospect
analysis)

U.S. Federal Government U.S. Department of Commerce

**U.S. Commercial Service
Export Assistance Center**
(Collocated with the New
Mexico Economic
Development Department's
Trade Division)
Mathew Hilgendorf,
International Trade Specialist
505-827-0316
Sandra Necessary
Manager, International Trade
Specialist

Lending & Technical Assistance

ACCION New Mexico
20 First Plaza NW Suite 417
Albuquerque, N.M. 87102
Anne Haines Yatskowitz,
President
505-243-8844
www.accionnm.org
(Micro-lending, training, and
mentorships)

**Enchantment Land Certified
Development Company**
625 Silver SW. Suite 210
Albuquerque, NM 87102
Karen Howard Executive
Director
505-843-9232

www.elcdc.com

(Administers Small Business
Administration's 504 loan
program that provides long-
term fixed asset financing for
small businesses)

New Mexico Community Development Loan Fund

700 4th St. SW,
Albuquerque, N.M. 87102
Vangie Gabaldon, Executive
Director
505-243-3196
www.nmcdlf.org
(Contracts with the City to
provide business assistance in
marketing and financial plans,
micro-lending and alternative
lending)

S.C.O.R.E. (Service Corp of Retired Executives)

625 Silver SW Suite 320
Albuquerque, NM 87102
505-346-7909
abqscore@swcp.com
www.abqscore.org
(Business mentoring and
assistance)

Small Business Administration (Federal)

625 Silver SW
Albuquerque, NM 87102
505-346-7909

Information Hot Line 1/800-
268-2078
(Financing and technical
assistance)

South Valley Small Business Incubator

Julie Stevens
Juan Delgadillo
452-8525
(Will open summer 2005)

WESST CORP (Women's Economic Self-Sufficiency Team)

700 4th St. SW or 414 Silver
SW
Albuquerque, NM 87102
Agnes Noonan, Executive
Director
505-244-0818
www.wesst.org
(Contracts with City to
provide business marketing
and financial plans, micro-
lending and alternative
lending; especially, but not
exclusively, in women's and
minority lending)